

## Encompass Recognized by LTEN as Excellence Awards Finalist; Encompass Senior Director of Business Development & Marketing Named Member of the Year

**The *Life Sciences Trainers & Educators Network* announced its 2023 awards finalists, scholarship recipients, and honored partners this month**

EDGEWATER, MD — [April 21, 2023]—Encompass Communications and Learning, Inc. was honored this month as a finalist in the “Learning Content” provider category for the 2023 Excellence Awards, presented annually by the [Life Sciences Trainers & Educators Network \(LTEN™\)](#). The awards recognize innovation and impactful developments by training professionals and teams, characterized as “practitioners” (those within the pharmaceutical, biotech, medical device, and diagnostics industries) and “providers” (those within the training industry specializing in those fields).

Encompass’s creative, customized, pragmatic approach to developing learning programs and materials for its industry clients has earned its spot as a 2023 finalist. The company’s comprehensive learning journeys focus on introducing training and development activities and topics in stages, to help prioritize and maximize reinforcement and make the learning stick. Encompass comprises a team of experts with backgrounds in the life sciences industry, which comes through in the high caliber content they create for clients.

“We are so proud of the work our team has done with and for our clients, and absolutely thrilled to be recognized for that work by LTEN,” says Jon Madden, Encompass president and chief financial officer. “Like our clients do in research and development, we are continually seeking new ways to engage learners and help our clients achieve their goals, not only in training, but ultimately, in sales performance.”

As part of the awards finalist announcements earlier this month, LTEN also revealed the 2023 Members of the Year, including [Jenn Lalli](#), Encompass’s senior director of business development and marketing, in the provider category. Jenn has served as an LTEN ambassador for 2 years, as well as on the LTEN Editorial Advisory Board and Social Media Engagement Community. The winners are chosen for their promotion and support of LTEN programs, content, and events.

“During her time with Encompass, Jenn has been integral to the success of our team and our clients, as her deep understanding of client needs allows her to connect and cultivate authentic and strategic partnerships that foster collaboration and progress,” says Jim Gamgort, Encompass’s chief commercial officer.

LTEN will announce the winners of the 2023 Excellence Awards on June 14 at a special ceremony held during the network’s [annual conference](#).

## About Encompass

Dedicated to the life sciences industry, [Encompass Communications and Learning, Inc.](#) delivers training and communications solutions leveraging deep industry experience. Using our proven iEAR® approach, we partner with life sciences organizations to develop their teams' knowledge and skills, and ultimately drive optimal performance.

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